

ACTION PLAN



YOUR SUPPORT TEAM YOUR NEXT MOVE STEP 1: MINDSET Phone Cultivating the appropriate mindset is **Email** Name Enroll in StoplightGO crucial for achieving success: Show commitment and willingness Sign up on monthly subscription to learn • Value your mentors Sign up for R3GTeam.com for Participate in training sessions your total support • Remember, Leaders are Readers

STEP 2: DEFINE YOUR VISION

Keep the **momentum** going by advancing through the next steps in building a successful StoplightGO **business**.

A. WHAT IS YOUR "WHY" OR DREAM?

Travel - New Home/Vehicle - Pay Off Debt - Church/Charity Giving

1 _____ 3 ____

B.COMMIT YOURSELF TO....

- 1. Be ENTHUSIASTIC
- 3. Be TEACHABLE
- 2. Get INVOLVED
- 4. DUPLICATE Yourself

STEP 3: GET GOALS AND COMMIT

Set a goal to become an **OWNER** in the **next 30 days** by personally sponsoring **Three New DRIVERS** to your racing team.

- 1. Date to become a **DRIVER**:
- 4. Date to become a **OWNER-Maker**:
- 5. Date to become a **3 Star OWNER-MAKER**:
- 6. Register for an event: _____

STEP 4: BUILD A LIST Identify your top 5 DRIVER prospects and top 5 TEST DRIVER prospects below:

DRIVER PROSPECT NAME	Phone	AFFILIATE PROSPECT	Phone
1		1	
2		2	
3		3	
4		4	
5		5	

STEP 5: CONTACT & INVITE

- 1. CONTACT 1-2 people each day. Meet 1 new person daily.
- Cell Phone List Social Media One-On-One
- Use FORM formula Start a conversations by asking people about their Family, Occupation, Recreation, Motivation
- 2. Invite 1-2 people each day to try the product and the business.
- INVITE: "Hey, _____, this is _____. I'm looking at something looks like we can have some fun and make some money. Are you OPEN?" "I.T.S" Invite / Taste / Share
- 3. Create a new DRIVER or TEST DRIVER each week.

STEP 6: SHOW THE PLAN (STP)

- 1. Share the business and the products 1-2 times a day.

 I.T.S Shake & Taste Acaí +
- 2. Schedule or attend 1-2 Zoom or home meetings.
- 3. You are looking for people who want to:
- Have some FUN and make some money
- · Have a DREAM they are willing to fight for
- Feel BETTER physically and financially
- Have more CHOICES in life
- Create another stream of INCOME

STEP 7: FOLLOW-UP & FOLLOW-THROUGH

Get back with your prospects **within 24-48 hours**. Have enrollment forms ready, K.I.S.S. (Keep It Super Simple) and SEE IT BIG!

- The two most common concerns: "I have no money and no time."
- → A great response would be: I know how you feel and I felt the same way. What I've learned is that you can't continue doing the same things and expect to get a different result. This business allows you to LEVERAGE your time and offers the potential to create a LONG-TERM residual income. Does that sound good to you?
- Get them to your next R3GTeam event: One-on-One, R3GTeam Zoom Meeting, Home Tasting Party, or Corporate Zoom Meeting

STEP 8: THE ART OF THE CLOSE

Tips on how to close a prospect or Test Driver and **how to overcome objections** are included in our TeamR3G team training and also at **www.R3GTeam.com**.

- Communicate clearly •Make eye contact
- Smile Be positive
- Use humor
- Stay in touch with your prospect
- Treat each prospect like your biggest sell



Plug-In: www.R3GTeam.com







UNLEASH UNLIMITED EARNING POTENTIAL WITH AÇAÍ +

Limitless Earning Potential: AÇAÍ+ empowers you to set your income goals as high as the sky. The more drivers you have buying AÇAÍ+, the more you earn - it's that simple. There is no limit on how much you can achieve.

Drink + Feel + Share +



Secure your spot as a StopLightGo Driver and tap into high commissions and endless rewards. Don't miss your chance to be part of the AÇAÍ+ revolution that's about to take the industry by storm.

EXCLUSIVE BENEFITS FOR STOPLIGHTGO DRIVERS

Each Pouch Contains 30 Sticks Of AÇAÍ+

# Packs	Retail Price	Driver Price (Store)	Driver Price (Subscription)	Total Savings	
1	\$149	Price DC \$125 60	Price DC \$119 60	\$30 20%	
2	\$298	\$248 135	\$236 135	\$62 21%	Includes
4	\$596	\$488 270	\$465 270	\$131 22%	Voyager (2-12p Driver Subscriptions)
6	\$894	\$723 405	\$689 405	\$205 23 %	Value:
9	\$1341	\$1,020 605	\$1,020 605	\$321 24%	\$49.99 /monthly
12	\$1788	\$1,341 800	\$1,341 800	\$447 25 %	Save every day
					on much more than Travel!

DC Value (Driver Commission) is the value in USD that is distributed in our commission system. Prices and DC value is subject to change.

Reselling of \mathbb{A}^{ζ} is forbidden. All sales should be made through StoplightGO or affiliated stores. Failure to comply may result in termination of your StoplightGO account!



